

SUSTAINABILITY WITHIN BOSKALIS A WINNING PROCUREMENT POLICY

SJOERD HERMANS– DEPUTY MANAGER PROCUREMENT & LOGISTICS

09 OCTOBER 2015

EIC GENERAL ASSEMBLY



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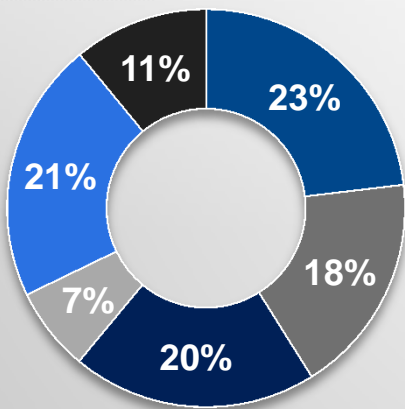
OUR WORLD

Revenue: EUR 3.2 billion

EBITDA: EUR 946 million

Net profit: EUR 490 million

REVENUE



- The Netherlands
- Rest of Europe
- Australia / Asia
- Middle East
- Africa
- North, Central and South America

OUR ACTIVITIES

ACTIVITY SEGMENTS

■ Dredging & Inland Infra

- Construction & maintenance of ports & waterways, land reclamation and coastal defense
- Earthmoving, roads, civil structures, soil remediation & improvement

■ Offshore Energy

- Subsea contracting & services, marine contracting & services and heavy marine transport

■ Towage & Salvage

- Harbour towage, Terminal services, Salvage



OUR ACTIVITIES



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CSR POLICY

- Our CSR policy seeks to achieve a healthy balance between economic value creation for our stakeholders and our business on the one hand, and care for the environment and societal and social responsibility on the other.
- The dialogue with our stakeholders is one of the corner stones of our CSR policy. Together with our clients and suppliers we join forces to generate value through broad, sustainable solutions.



BOARD OF DIRECTORS

CEO PETER BERDOWSKI – CSR REPORT 2014:

“We see innovation and enhanced sustainability in the chain as one of the core components of our CSR strategy. We work, often in partnerships, on innovative solutions to make the supply chain more sustainable.

Following on from our Meet the Buyer program that started in 2011, we organized another three Meet the Buyer sessions in 2014. Eighteen selected suppliers were invited and they talked to us about themes that included energy reduction, alternative fuels and human rights aspects.”



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MEET THE BUYER SESSIONS

- In 2011 we developed the “Meet the Buyer” concept.
- With a selection of our most important strategic suppliers we have organized 3 “Meet the Buyer sessions”.
- Set up similar to a supply chain to ensure parties get connected amongst each other as well.
- The sessions were used to brainstorm about sustainable possibilities. The aim was to establish an actual collaboration and structural dialogue.
- 16 Suppliers participated in these sessions. The actual chain initiatives that have resulted from these sessions will follow next.
- In 2014 we organised the second “Meet the Buyer” session. 18 Suppliers participated, and three new initiatives were selected.



SUPPLIER CODE OF CONDUCT

- After the input of the Meet the Buyer sessions in 2012, the Supplier Code of Conduct was developed. This Code of Conduct reflects our own General Code of Business Conduct.
- The Code of Conduct includes the following theme's:
 - Society
 - Environment
 - Employees
 - Quality
 - Clients
 - Suppliers
 - Human rights in the supply chain
- How to verify compliance?

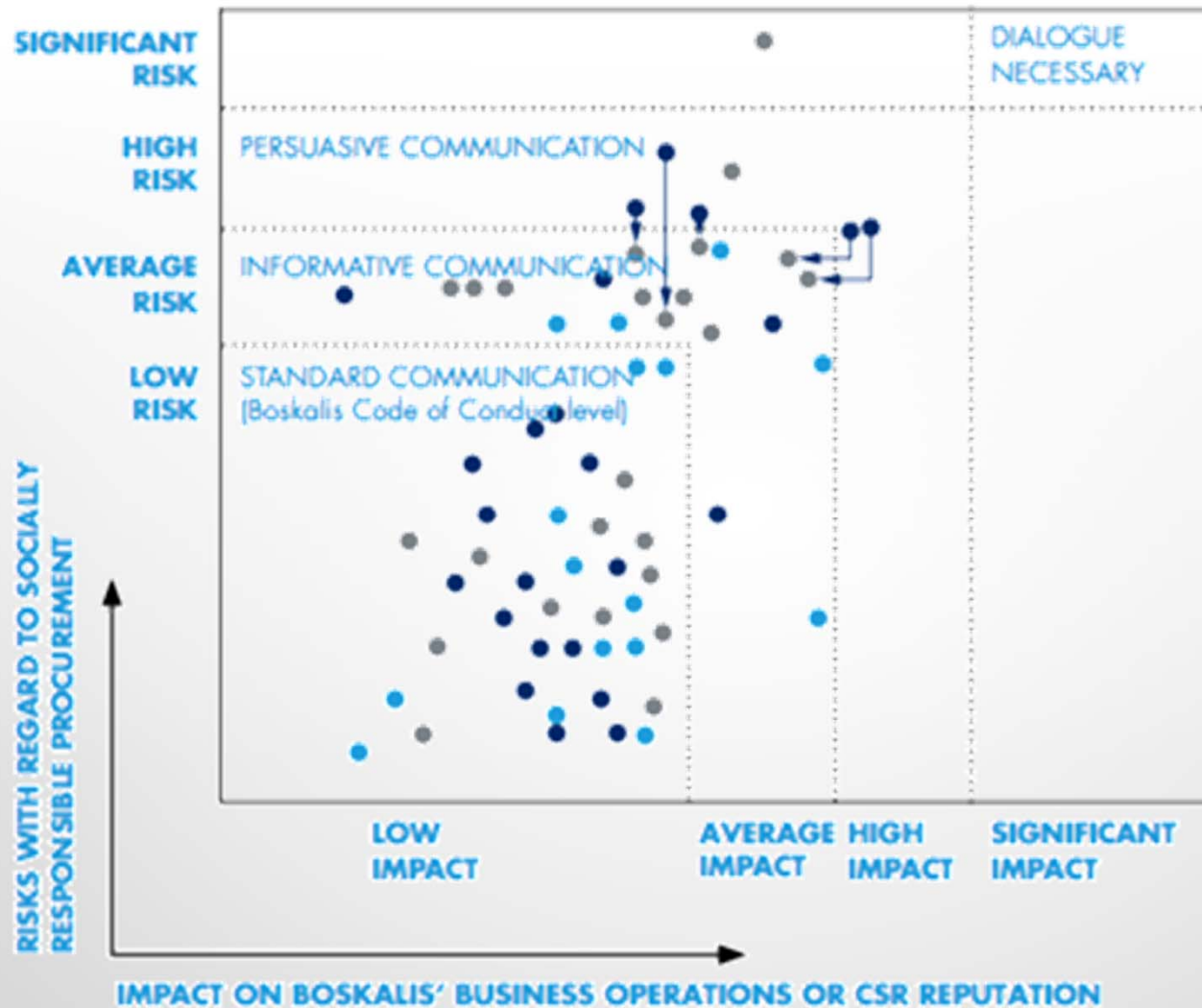


IMPLEMENTATION SCAN

- Implementation scans conducted by an independent party to check how suppliers comply with our Code of Conduct.
- A risk matrix is used to show to which extend suppliers form a risk on CSR and our own business policy.
- The dialogue has been viewed as very positive from both sides. A number of suppliers took the initiative to improve their CSR and further implement this in the chain.
- During the last four years we have scanned over 70 companies in 10 European countries and Tunesia, China, Vietnam, USA.

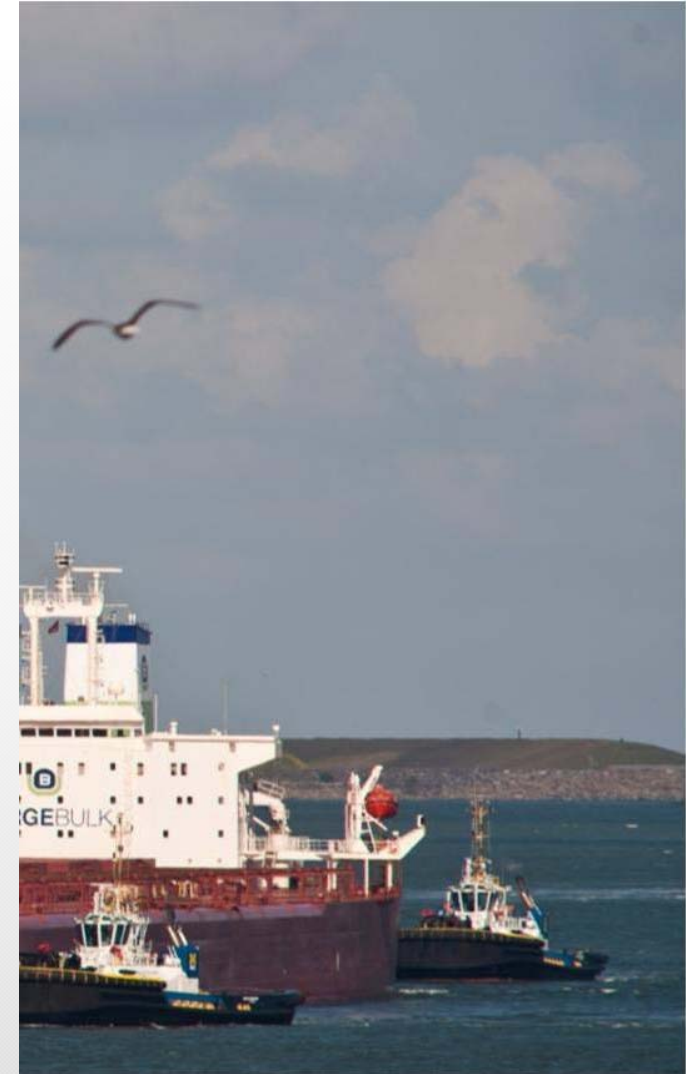


IMPLEMENTATION SCAN 2012/2013/2014



IMPLEMENTATION SCAN: SECOND TIER

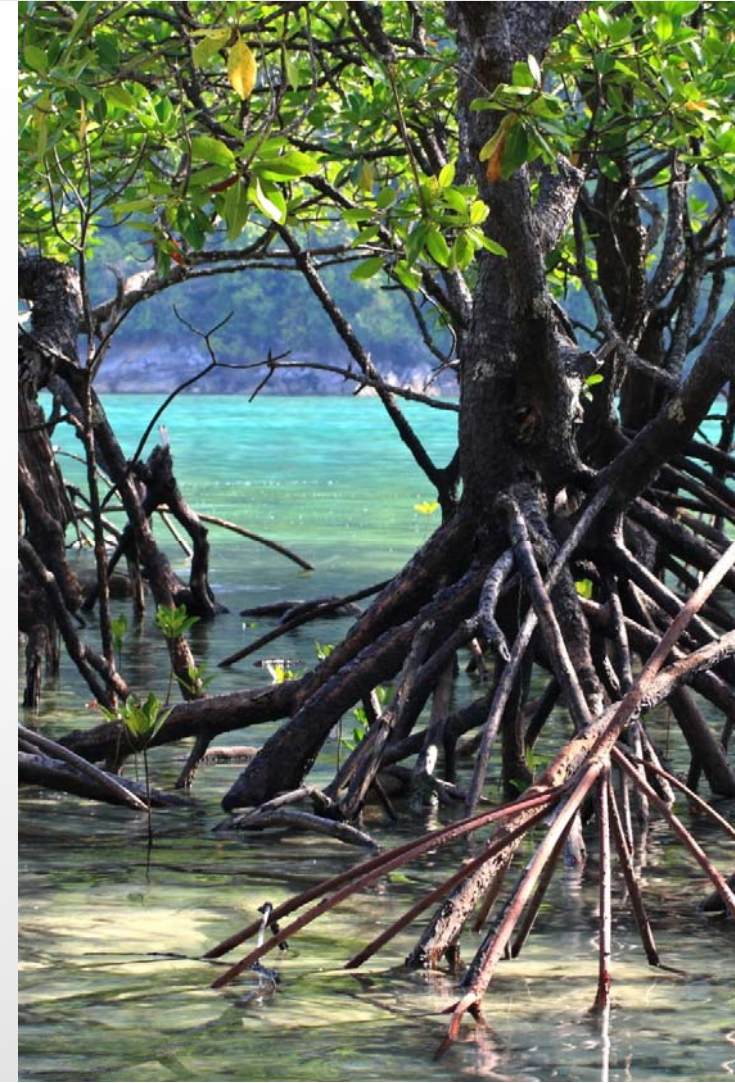
- Second-tier implementation scans started in 2014
(Tunisia, manufacturer of overalls)
- Extended in 2015
 - (China, factory of rubber floating dredging pipelines)
 - (China, manufacturer of offshore clothing)
 - (Vietnam, manufacturer of MOB boats)
 - (Vietnam, manufacturer of davits and deck cranes)



CONCRETE CHAIN INITIATIVES

The Meet the Buyer sessions of 2011 have led to the following chain initiatives:

- Recycling of metals
- Sustainable dismanteling of floating dredging pipelines.
- Test Biofuel
- Test GTL
- Sustainable dismanteling of ships



RECYCLING OF METALS (CRADLE TO CRADLE)

CONCEPT

We have ordered the fabrication of more than 1100 transport containers for pickpoints (cutterteeth). Re-melting these high quality alloys (and also pumphouses) means they are continuously being recycled.

CHALLENGE

The containers continuously need to be transported between the projects and the foundries (logistical considerations).

RESULT

Since the start of this project more than 2,5 million kilograms of raw materials have been re-delivered to four European foundries.



SUSTAINABLE DISMANTELING OF FLOATING DREDGING PIPES

CONCEPT

Dredging pipes are used in every dredging process to pump dredging soil. Floating dredging pipes consist largely from rubber and are replaced after they are worn down. We have developed a return flow to dismantle these pipes in a sustainable way.

CHALLENGE

The pipes have to be transported to a Dutch waste processor who processes it according to the highest step of the 'Ladder van Lansink'.

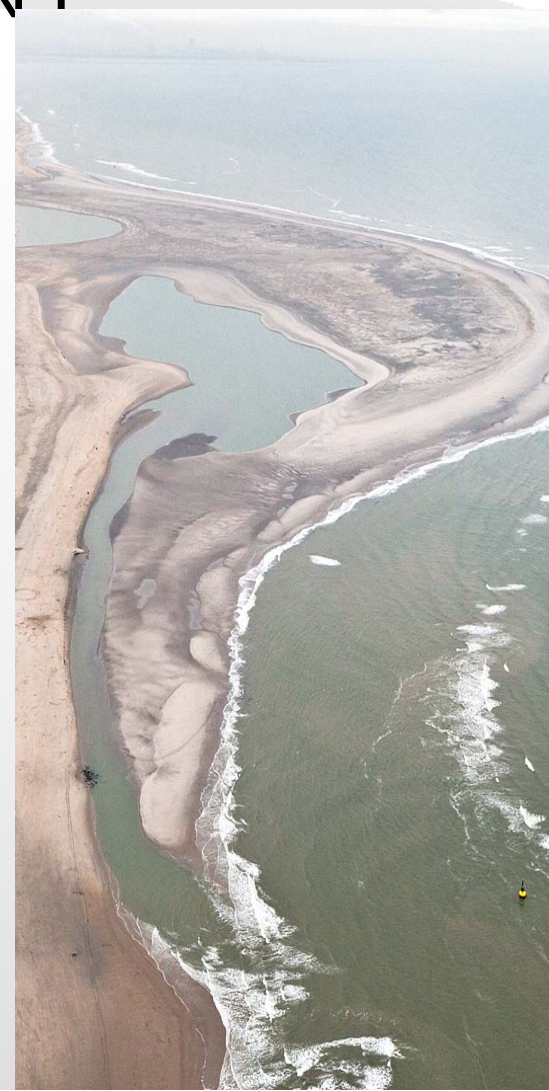
RESULT

Dozens of floating pipelines have already been recycled.



CORPORATE SOCIAL PROCUREMENT

- In 2013 we signed the manifest Corporate Social Procurement (MVIO) of NEVI. Our aim to further anchor sustainable supply chain management has been secured.
- Furthermore, we organised a Corporate Social Procurement training for all of our buyers of the central procurement department. Norms, institutes and certification were among the subjects that were discussed, as well as additional training on the implementation of CSR in the procurement sector, supplier qualification, and how our buyers can work together with our suppliers to further expand sustainability.
- Our sustainable performances is recognised and praised. Winner of the Dutch Sourcing Award (DSA) 2014. (Sustainability & Overall)



A large crane ship is positioned on the left side of the frame, its silhouette dark against the bright orange sky. A tugboat is visible in the middle ground. In the background, a line of wind turbines stands on the horizon. The sun is a large, bright orb on the right side of the sky, casting a long, shimmering reflection across the water's surface. The overall scene is a serene industrial landscape at sunset.

Thank you